



The Coca-Cola Company, Atlanta, Georgia, USA

A world of difference

BTC | Brookwood is a collaboration between BTC Consulting based in London, and Brookwood Group with offices in San Francisco, Atlanta, Los Angeles and Seattle. The collaboration provides advice to the property / real estate sectors spanning the worlds of planning, design, project management and social development.

BTC | Brookwood

BTC Consulting (www.b-tc.co.uk) can provide support through the full project life cycle from policy advice, through feasibility and design to implementation and commissioning.

As well as working in the UK, BTC staff have worked in Europe, the Balkans, Africa and America. BTC currently work for The Highways Agency who manage and maintain the UK's major road network and for Wandsworth

Borough Council in London. In previous roles BTC staff have run projects for, amongst others, Deloitte, Her Majesty's Prison Service, Goldman Sachs and the UK Ministry of Defence.



BTC's ethos is to create a positive and balanced environment between all parties, encouraging confidence and trust between

clients, stakeholders, designers, consultants and construction teams.



Great Minster House, London. Refurbishment of this 127,000SF for the Department for Transport/Amey Group.

"Tom Farrow headed up the project managing team for the fit out of the new build elements of our London Campus, two build-ings totalling some 280,000 square feet, which was completed, to our satisfaction, on time and budget. A follow on project to create our Innovation Zone was similarly successfully undertaken."

Will Esplen

Director of Property,
Deloitte, UK

As Taylor Wimpey's representative on the Wichelstowe project, I worked with Tom Farrow for six years as we took this £1 Billion scheme through the very complex Planning Promotion process. Tom's professional input and unstinting commitment to the project was directly responsible for the very successful Planning Permission achieved, which sets this major project on its course.

Nick Sedgwick

Director, Taylor Wimpey
Strategic Land

BTC Consulting is a preferred supplier for the management of projects within the built environment... Working under pressure and with difficult and constantly evolving schemes, the Build-Tech project management team has not failed to deliver.

Neil Walmsley

Operations Manager, Built
Environment, Amey, part of the
Ferrovial Group.

Brookwood Group (www.brookwoodgroup.com) provides strategic advice, development management, construction program management, planning and design consultant services

A number of world class organisations, including Coca-Cola, CNN, Aflac and salesforce.com, have drawn on Brookwood's expertise. Services are provided by building a team integrated with the client to develop cutting edge and appropriate solutions to meet the client's requirements. Brookwood also specialises in collaborative Public / Private development partnerships with colleges, universities, municipalities and other public or quasipublic agencies. Brookwood have developed and promoted the Bridging Method of Project Delivery which is

Risks of cost overruns or schedule delays are very dramatically reduced with the proper implementation of the Bridging method. (www.bridgingmethod.com)



Recognised as a leader in innovative and alternative project delivery systems that reduce risk and increase certainty for owners and space users in the overall development of real estate and facilities, Brookwood and its executives have extraordinary experience and strong qualifications across many disciplines including: architecture, engineering, program management and overall project development.

It has been and continues to be a pleasure to work with Brookwood. With Brookwood's strength in team building, problem solving and fostering decision making, we have relied upon and trusted Brookwood as though they were our own internal team.

Rafe Brown

Senior Vice President,
Finance, Salesforce.com

We have been impressed with how rapidly and thoroughly Brookwood Group has identified key planning and real estate issues, thereby providing the City with advice and creative solutions that are well considered and of significant value.

Lisa Grote

Community Development
Director, City of San Mateo, CA

Since 1989, Brookwood have completed projects in North America, Europe, Asia, and South America with aggregate valuations that exceed US\$8 Billion.



particularly appropriate for American organisations working abroad. Initial design can be done by American designers and then passed to local teams for completion of detailed design and construction. The concept team can be retained to monitor the detailed design and construction, as it develops.



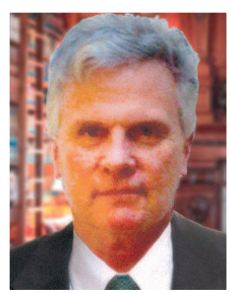


From left to right: Salesforce.com proposed Mission Bay campus, San Francisco, California, USA; Turner Broadcasting Entertainment Channels Campus, Atlanta, Georgia, USA; Porsche U.S. Headquarters, Atlanta, Georgia, USA.

BTC Consulting and Brookwood have experience in most property sectors; consultancy services may be provided in the following key areas:

- Office Fit Out
- Commercial Development (offices; residential and mixed use)
- Donor Funded Social Development (USAID, World Bank)
- Universities with links to institutions in the USA and UK

Principals of the two firms have worked together for some 35 years, building up a cross Atlantic empathy which is now offered to American organisations working abroad and to UK based and foreign entities with Project and Programme requirements in the United States.



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